

Contatar

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Principais competências

Business Strategy

Finanças

Economics

Languages

Português (Native or Bilingual)

Inglês (Native or Bilingual)

Espanhol (Full Professional)

Certifications

IELTS

Corporate Governance: Board Leadership

FCE

Honors-Awards

Annual Scholarship

Merit Scholarship

Regional Champion & National Vice-Champion

Publications

«O Mantra das Soft Skills»

Sair do Médio-Oriente: Porquê?

«Há Dias Em Que a Globalização Não Morde»

Guilherme Marques da Fonseca

Chief Financial Officer at ISSHO | General Counsel at Boavista F.C.
Porto Area, Portugal

Resumo

■ A financier and entrepreneur who was previously involved in deals with Sovereign Wealth Funds, Hedge Funds, Private Equity firms and Family Offices across the globe. Participated in the creation of the SBS Capital Fund and is currently the Chief Financial Officer of ISSHO Technology - an MIT award winner tech scale-up. Guest speaker at NOVA School of Business and Economics. Master in Finance from Nova SBE (#19 in FT World Rankings, 2017).

Experiência

ISSHO Technology

Chief Financial Officer

setembro de 2017 - Present

- Director responsible for financial and risk management;
- In charge of budgeting, forecasting, corporate valuation, and financial analysis;
- Negotiates funding with banks and VCs;
- Coordinates the execution of a 2-year E.U.'s internationalization grant.

Boavista F.C.

General Counsel

dezembro de 2018 - Present

Porto Area, Portugal

- Sanctions, with or without amendments, the proposals delivered by the Board, before submitting them to the General Assembly;
- Works with the Board in the resolution of any important matters that may jeopardize the Organization's progress;
- Advises the Board on the guidelines that should guide its decisions;
- Intervenes in the choice of the Presidents for the future Governing Body.

Nova School of Business and Economics

Guest Speaker

outubro de 2016 - setembro de 2017 (1 ano)

Lisboa e Região, Portugal

- Guest speaker for the Masters' elective "Raising Capital in Global Markets";
- Audience: MSc Finance, MSc Management and MSc Economics;
- Elaborates on the topics "Fundraising as a Vital Business Skill" and "Everything You (Don't) Want to Know About Raising Capital".

InvestBraga

Investment Associate

setembro de 2016 - setembro de 2017 (1 ano 1 mês)

Braga e Região, Portugal

- Collaborated with the company's President - former Secretary of State for Entrepreneurship - in the launch and execution, from creation to operational stage, of the SBS Capital Fund.
- Coordinated the Screening, Deal Flow and Due Diligence areas of the fund, participating at the meetings of the Investment Committee.
- Was in charge of financial consulting, management consulting, investor relations and corporate valuation at Startup Braga.
- Lead the 2017 Undergraduate Summer Internship Program.

RSG Partners

2 anos 2 meses

Investment Analyst

setembro de 2014 - agosto de 2016 (2 anos)

Lisbon, Portugal

- Conducted research for developing financial operations to be executed by major Private Equity firms, Sovereign Wealth Funds, Hedge Funds and Family Offices over the globe;
- Participated in the elaboration of sales proposals and presentations for the previously mentioned operations;
- Directly supported the Managing Partner on meetings across Europe.

Intern

julho de 2014 - setembro de 2014 (3 meses)

Lisboa e Região, Portugal

Formação acadêmica

Nova School of Business and Economics

Executive Education, Corporate Governance: The Leadership of
Boards · (2018 - 2018)

Nova School of Business and Economics

Master in Finance (#19 by the FT World Rankings, 2017) · (2015 - 2017)

University of Warwick - Warwick Business School

Attended the MSc Finance (Part-time, London) · (2015 - 2015)

Universidade Católica Portuguesa

Bachelor's degree, Economics · (2012 - 2015)

Univerza v Ljubljani, Faculty of Economics

International Mobility Program, Corporate Finance & Negotiation
Techniques · (2014 - 2014)